

**MOTION:**

**SECOND:**

**RE: AUTHORIZATION TO AWARD CONTRACT FOR REAL-TIME PASSENGER  
INFORMATION SYSTEM**

**ACTION:**

**WHEREAS**, the Potomac and Rappahannock Transportation ("PRTC" or the "Commission") authorized the Executive Director to advertise for a competitive procurement for a Real-Time Passenger Information system; and

**WHEREAS**, eleven (11) proposals were received for the three (3) year base period; and

**WHEREAS**, based on an evaluation of the proposals received, employing the criteria specified in the evaluation of the Request for Proposal (RFP), as well as a subsequent in-person interview and live demonstration, the evaluation committee concludes that Ride Systems of Morgan, UT is the highest scoring proposer and recommends the Commission authorize its selection for contract award; and

**WHEREAS**, funding consists of a combination of favorable budget variances in the FY18 budget and inclusion in the budget for the out years.

**NOW, THEREFORE, BE IT RESOLVED** that the Potomac and Rappahannock Transportation Commission does hereby authorize the Executive Director to enter into a contract with Ride Systems for a three-year base contract in the amount of \$201,560, with two (2) 1-year options to be exercised at PRTC's sole discretion.

**Votes:**

**Ayes:**

**Nays:**

**Abstain:**

**Absent from Vote:**

**Alternate Present Not Voting:**

**Absent from Meeting:**





Potomac and Rappahannock  
Transportation Commission

14700 Potomac Mills Road  
Woodbridge, VA 22192

May 3, 2018

TO: Madam Chair Anderson and PRTC Commissioners

FROM: Perrin Palistrant   
Director of Operations and Operations Planning

THROUGH: Robert A. Schneider, PhD   
Executive Director

RE: Authorization to Award Contract for Real-Time Passenger Information System

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Recommendation:

Authorize the Executive Director to enter into a contract with Ride Systems for a Real-Time Passenger Information system for a base period of three-years, in the amount of \$201,560, and to exercise the two (2) 1-year options for these same services provided for in the Request for Proposals (RFP) without any further Commission action.

Background:

Currently, OmniRide passengers rely on printed schedule brochures, online schedules or calling into customer service to inquire about the time a bus will arrive at a bus stop or request information on its location. PRTC does not have a viable real-time information system readily available that allows the passenger to comfortably obtain this information directly from their phone or online.

Staff received eleven (11) proposals on December 22<sup>nd</sup>. After the initial review of each proposal, the top four (4) ranked companies were asked to attend an in-person interview and provide a demonstration of their product:

- Ride Systems
- Trapeze Software Group, Inc.
- Double Map
- Tixora LLC

OmniRide • Metro Direct • OmniLink • Cross County Connector • OmniMatch • VRE

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Madam Chair Anderson and PRTC Commissioners

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Following the in-person interview and demonstration, the Technical Evaluation Team (TET) requested the companies operate a pilot of their system by outfitting OmniRide express and local buses with a tracking device to test the viability of their product and other functionalities specified in the RFP. Two companies were able to fully comply.

PRTC's technical evaluation team scored the Ride System proposal the highest among the two, therefore the TET is recommending, with the Executive Director's concurrence, that the Commission authorize the award of the contract to Ride Systems for an initial three-year base period with the option of two (2) 1-year extensions at PRTC's sole discretion that the Executive Director can exercise without further Commission approval if he deems this to be in PRTC's best interest. The amount for the three-year base period of the contract and set up fee is \$201,560. The cost of the two (2) 1-year options is \$37,520 per year.

Fiscal Impact:

Funding is a combination of favorable budget variances in FY18 and inclusion in the budget for the out years.